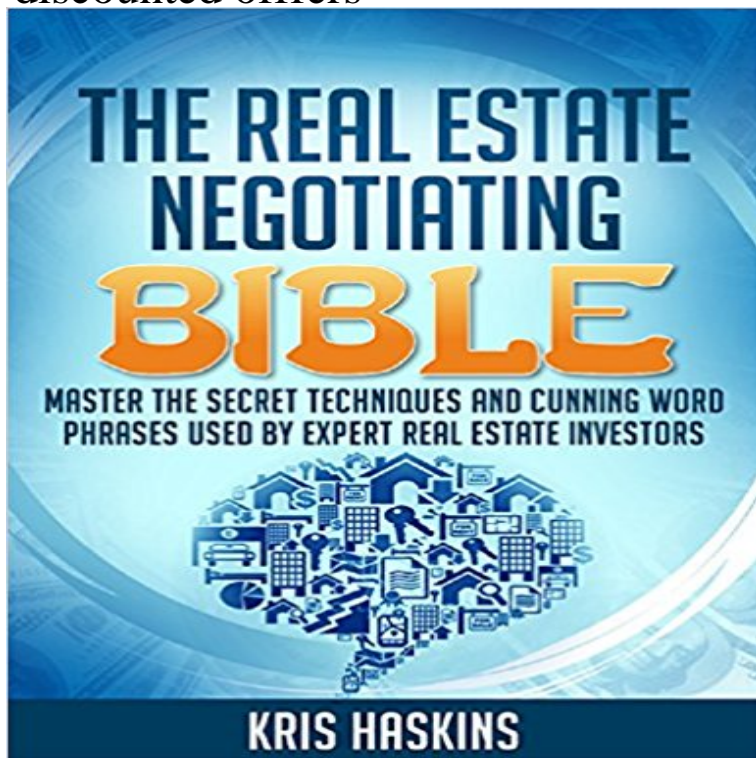


The Real Estate Negotiating Bible: Sneaky words and phrases for real estate investors to program the minds of home owners into taking your discounted offers



Finally, a book to explain the secrets to getting a seller to accept your ridiculously low offer. Never be terrified to talk to a home owner again. The real estate negotiating bible takes all the mystery out of negotiating a great deal. If you've ever been scared or worried about a seller thinking you're a fraud? Well, I've been there too and it's not fun. Each seller is different and we'll need to plan out attack according to that seller. Learn all of my covert strategies that have allowed me to buy houses for over 12 years in this one book.

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