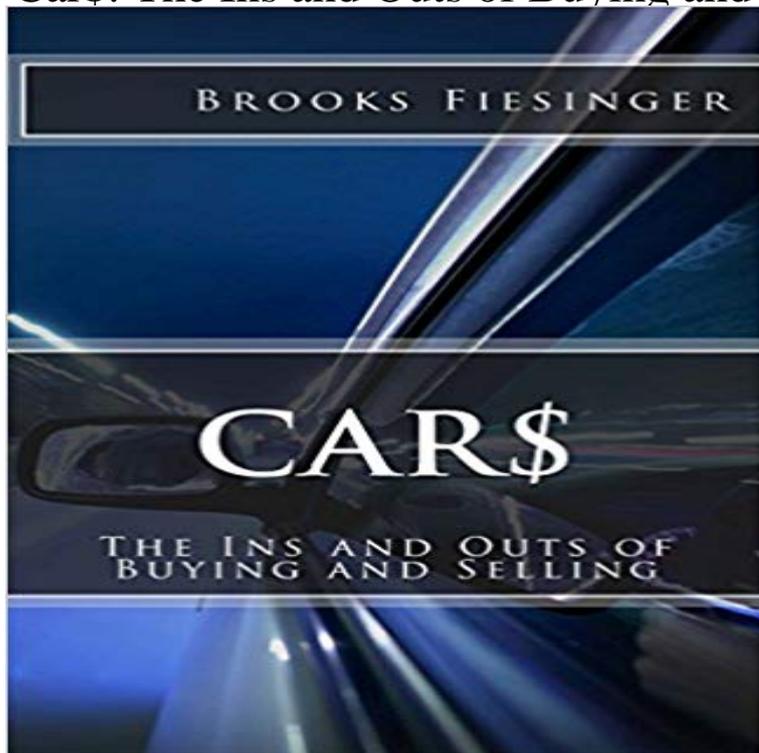


## Car\$: The Ins and Outs of Buying and Selling



Car\$- The Ins and Outs of Buying and Selling. This strategic guide applies proven academic and business principles in the real-world experience of buying and selling vehicles. Focusing on time-tested strategies, Fiesinger has compiled this resource by simplifying the more complex marketing and entrepreneurship basics commonly accepted in academia and businesses, by applying them to the process of buying, maintaining, and selling cars for the typical owner. He challenges the common notions that car purchases must be an expensive cost and instead offers methods to maintain quality automotive ownership without the traditional burdens of the expenses. His tips for automotive buying can help everyone make the most informed car purchases, and he offers advanced methods for people hoping to buy and sell cars without losing money, and even make money in automotive ownership. Coupling his experience, research, and business expertise with interviews and input from new and used car salesmen, dealership owners, and service mechanics, Fiesinger unlocked the mysteries of car buying and selling in a comprehensive, fact-based method. Cars (Stylized as Car\$)- The Ins and Outs of Buying and Selling focuses on the financial impacts of decisions revolving around car purchasing, ownership, and selling, and covers all areas of vehicle ownership. This includes New and Used Buying, Leasing, Selling, Owning, Flipping, Choosing the Right Car, Financing, Discounts and Rebates, Dealerships, Fuel Economy, Private Parties, Remote and Online Buying, Negotiations, Salvage and Rebuilt, High Mileage, Maintenance, Shop Selection, Buy-Here Pay-Here lots, Car Reports, and Multiple-Vehicle Purchasing. The book also introduces new concepts in vehicle ownership, including Net-Positive car ownership, Separable Value-Added Items (SVAI), The Rule of Maintaining

Positive Equity, and Total Cumulative Positive Equity (TCPE). Whether you are simply trying to get the best deal on your next car, or you want to learn the complete details, Car\$- The Ins and Outs of Buying and Selling is easy to read, highly informative, and shares the proven principles to maintain the best possible financial position when buying and selling vehicles.

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